



MATTHEWS, CARTER & BOYCE
CPAs • ADVISORS



REX
•MANAGEMENT•

LANDINI BROTHERS, INC.

Client Since 1987

Company Size
250 Employees

Industry
Hospitality, Real Estate

Services Delivered
Accounting, Tax,
Business Advisory Services

MCB MISSION:
EMPOWER OUR CLIENTS
INVEST IN OUR PEOPLE
EXCEED EXPECTATIONS

Client Impact

“You’re not just a number at Matthews, Carter & Boyce. You have a relationship where you can sit down as human beings and talk business. I don’t feel like every time I pick up the phone the clock is ticking and they’re charging me. I can call them and get advice when I need it, and they do that every single time.”

—Noe Landini, **Owner/Manager**

Client Overview

Landini Brothers, Inc. is a hospitality and real estate enterprise of five separate businesses. The company was founded in 1979 by Noe Landini’s father, Franco, and his uncle, Piero Landini, who brought the flavors of Tuscany to America when they emigrated from Italy and opened Landini Brothers restaurant. Noe, steeped in the family business all his life, became owner and manager in 2007.

The Situation

Landini Brothers has been a successful and popular Alexandria dining destination for decades. When Noe Landini took the reins, he wanted to elevate the restaurant’s reputation and expand the business. His father’s long-time relationship with Matthews, Carter & Boyce also led Noe to the firm’s door, and in addition to accounting and tax return services, he also sought business development advice. He hasn’t been sorry.

MCB Impact

Landini says that, among other things, MCB was able to give him a birds eye view of his business, help him establish financial responsibility and assist in organizing complicated tax liabilities. “But they’ve also helped us develop a financial strategy for the future of some of the companies in our enterprise,” Landini said. “When it comes to business development, they really help with that.”

Key Results Delivered

In 2007, Landini Brothers Inc. was a one-restaurant business with revenues of about \$6 million per year. Ten years later, the company includes five entities under its umbrella and is now an approximately \$20 million-per-year enterprise. His own restaurateur talents aside, Landini credits MCB with helping him bring the business to its present level.

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CPAs Serving Clients Since 1947